



**KRISTI CORDRAY-AINS, AU,  
AU-AIM**

*Director of Underwriting*

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**EDUCATION AND  
ACCREDITATIONS**

Kristi obtained her bachelor's degree in psychology with a minor in sociology from Ohio University in Athens, Ohio. She holds various certifications, including the Association in General Insurance, Associate in Underwriting, and Associate in Underwriting Management.

# KRISTI CORDRAY

*Director of Underwriting*

Kristi, the Director of Underwriting at Hylant Administrative Services is responsible for her underwriting team's productivity and actions. With a robust background spanning over 17 years in the insurance industry, Kristi brings extensive job coaching and instructional design expertise. Her role involves overseeing team performance, offering guidance and support, and adeptly identifying development needs within the underwriting domain.

Kristi oversees the day-to-day operations of the underwriting team, engaging in file reviews and staff referrals. She ensures meticulous compliance with underwriting standards and procedures for each program, consistently aiming to meet or surpass retention, growth, and profitability goals. Kristi is responsible for developing and delivering training, materials, and growth opportunities for her team.

Her commitment extends to providing unwavering support to clients, prospects, and the sales force by delivering superior underwriting department service and in-depth technical knowledge. A particularly cherished aspect of Kristi's role is her role as a mentor. She thrives on the responsibility of finding immense joy in helping others reach their potential. Witnessing individuals grow and flourish in new positions is a source of great satisfaction while still being challenged and developing her own skills over time.

## PROFESSIONAL HIGHLIGHTS

- Employment Practices Liability
- General Liability
- Municipalities
- Public Libraries
- Public Schools
- Instructional Design
- Job Coaching